

A decorative pattern of white dots on a dark blue background, forming a large 'N' shape on the left and a horizontal line at the bottom.

Nelt Group

BELGRADE 2021

KEY FACTS

2

CONTINENTS

SERBIA
KOSOVO*
MONTENEGRO

NORTH MACEDONIA
BOSNIA AND HERZEGOVINA
ALBANIA

EUROPE

ANGOLA
MALAWI
ZAMBIA

MOZAMBIQUE
ZIMBABWE

AFRICA

DISTRIBUTION AND LOGISTICS

SRB **N Nelt**



DWAY
DISTRIBUTION

MNE **N Neregelia**
The Way of Distribution



MK **N Nelt**

AFR **N Nelt Africa**

B&H **N Nelt**

KS **N Nelt**

ALB



OTHER BUSINESSES

SRB **banim**
REKLAME



11 MARKETS **15** COMPANIES



3.900
EMPLOYEES



80+
PRINCIPALS



26.000
CUSTOMERS



55.000
POINTS OF SALE



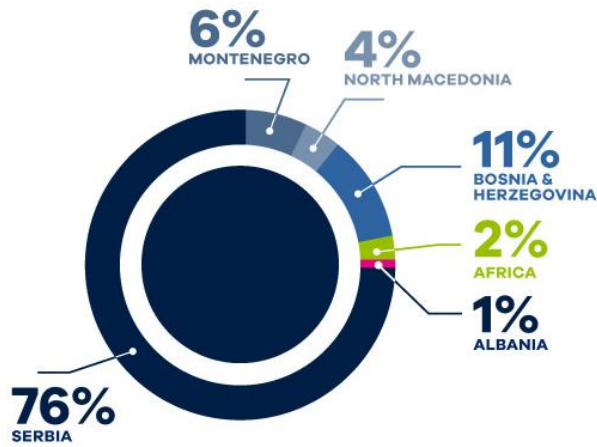
150.000m²
STORAGE SPACE



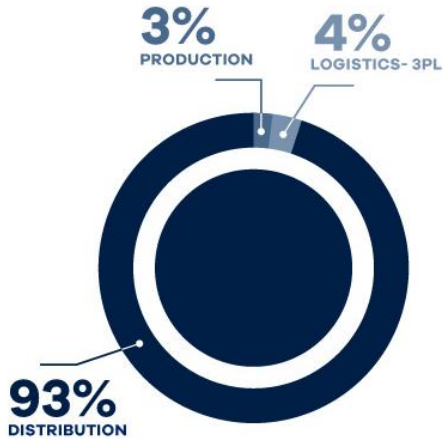
1.330 VEHICLES **450** DELIVERY VEHICLES

NET REVENUE OF NELT GROUP

**TOP
100**
COMPANIES
SOUTHEAST
EUROPE



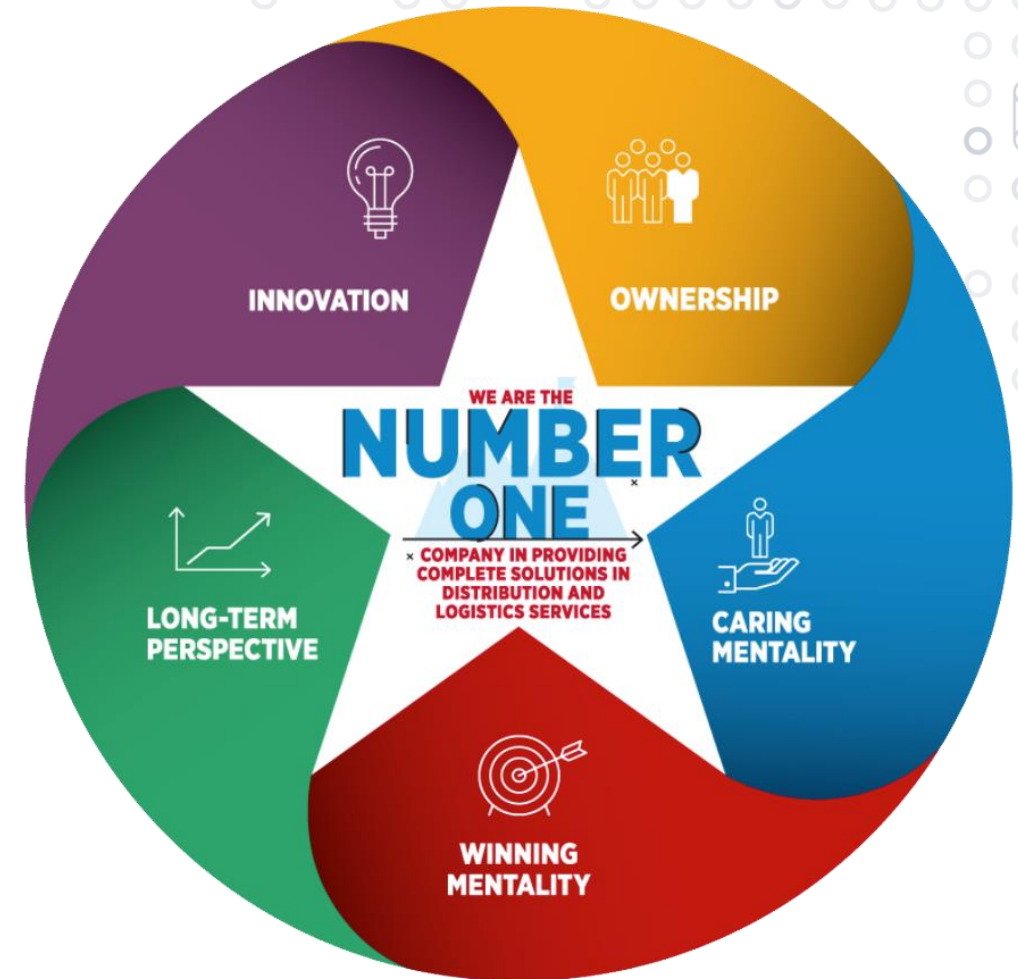
REVENUE SHARE PER MARKET



REVENUE SHARE PER BUSINESS

OUR VISION AND VALUES

- „We are the NUMBER ONE company in providing complete solutions in distribution and logistics services.”
- Through safe and fast delivery of high-quality products, we improve the quality of life of people in the markets of Europe and Africa in which we operate.
- In our work, we rely on winning mentality, innovation, ownership, long-term perspective and caring mentality. We use modern technologies, and build partnerships with global leaders from adequate business fields.



OUR BUSINESSES

- During 28 years of development, Nelt Group became a trademark for a successful business system.
- Our business is based on the principles of ethical, responsible and sustainable growth and aims to contribute to the development of the local and wider community. Strategically, it relies on three pillars: distribution, logistics and Nelt brand.

DISTRIBUTION

LOGISTICS

NELT BRAND

DISTRIBUTION

LOGISTICS



LEADER IN DISTRIBUTION



HIGH QUALITY
OF SERVICE



LOCAL MARKETS
KNOWLEDGE



EXCELLENT
GEOGRAPHIC COVERAGE

OUR PORTFOLIO

FMCG

TOBACCO
PRODUCTS

PHARMACEUTICAL
AND BEAUTY
PRODUCTS

OUR CUSTOMERS



KIOSKS



MODERN TRADE



GAS STATIONS

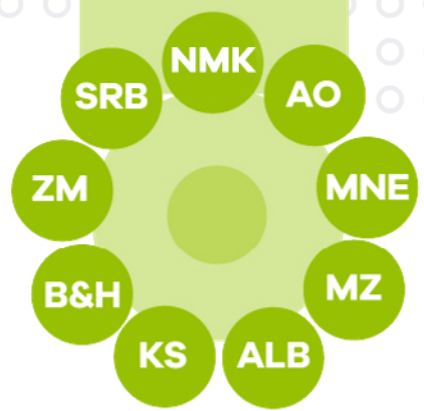


TRADITIONAL TRADE



PHARMACIES

PARTNERS IN DISTRIBUTION



FMCG

Logos include: P&G, DURACELL, HEINEKEN, VITALITY, ARCOR, FILIPPO BERIO, FERRERO, MLADEGS PAK, Mondelez International, Reckitt Benckiser, Nestlé, FrieslandCampina, JDE, MARS, Arla, Dr. Oetker, Johnson, Bambi, Jaffa, Wanner, Kent, MITSIDES POINT, AFATER, Eczacıbaşı, DeLonghi, Beiersdorf, WRIGLEY, NØBORU, BFF, KRAŠ, PHILIPS, Neoplanta, MAMA'S, MUTTI, DTD RIBARSTVO.

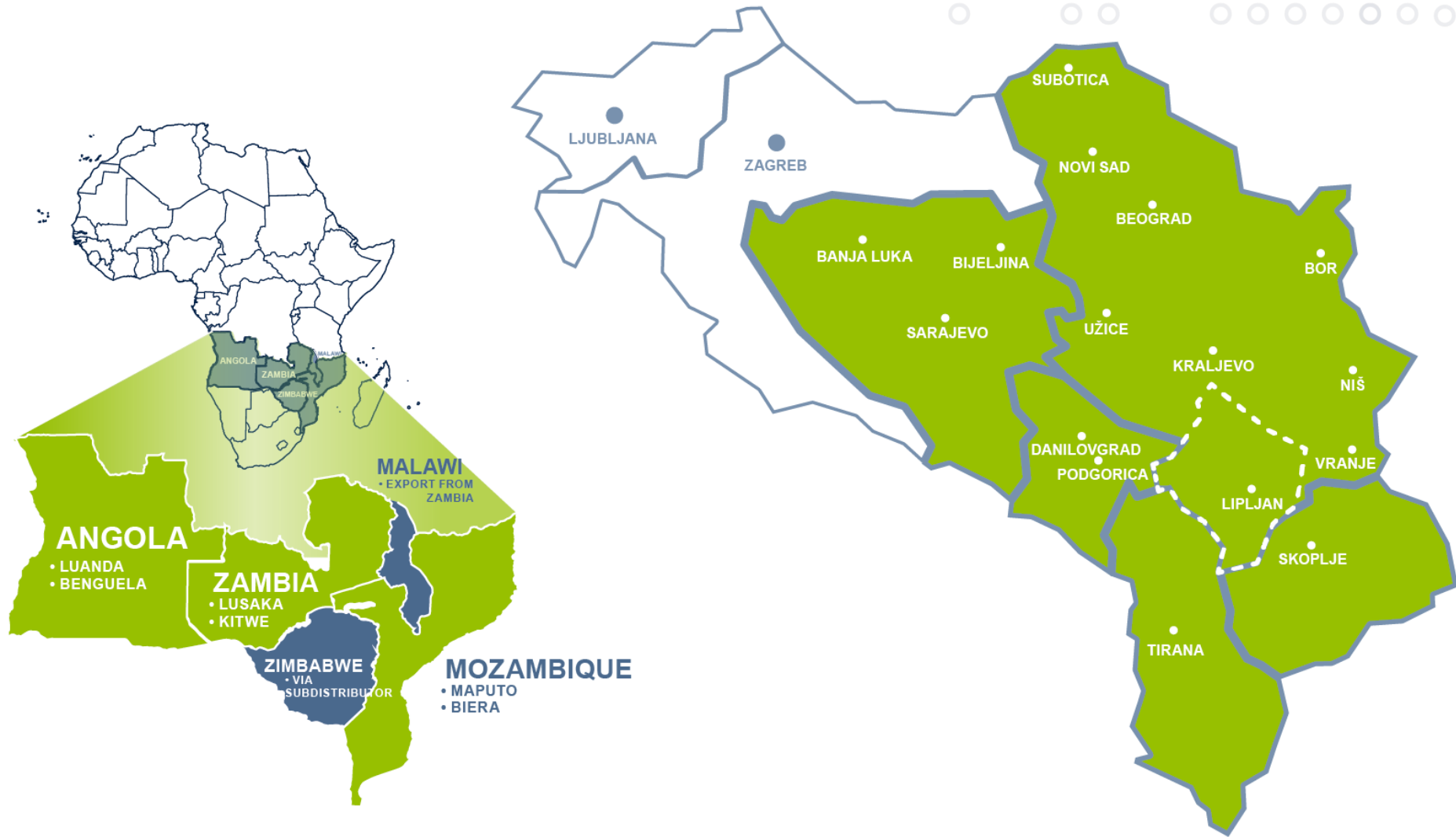
PHARMACEUTICAL AND BEAUTY PRODUCTS

Logos include: P&G, Nestlé, gsk, Nutrigen, SPORTEX, HRA Pharma, Hartmann, FlogoSkin, M.M. PHARMA, COLIC, ISOMAR, Reckitt Benckiser, NIVA, S.A. INFINITY EUROPE.

TOBACCO PRODUCTS

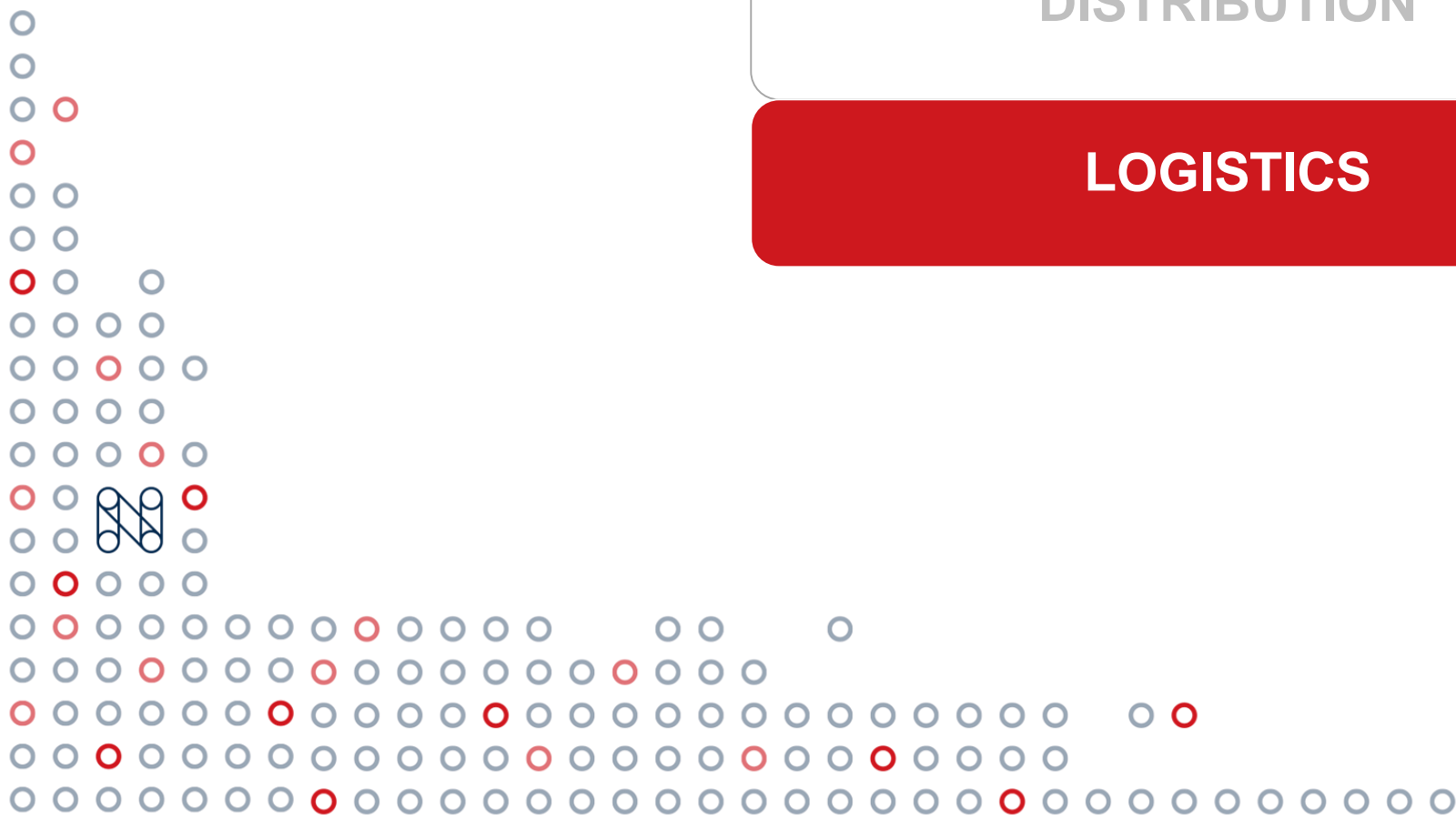
Logos include: TDU, PHILIP MORRIS INTERNATIONAL, KARELIA, JTI.

OUR MARKETS



DISTRIBUTION

LOGISTICS



The infographic illustrates the Nelt Group's network of companies, organized by sector and connected by a central path. The sectors and their associated companies are:

- Airlines (Blue):** SH AIRLINES, ADRIA AIRWAYS, INA.
- Energy (Green):** EP EURO PETROL, BOSNAPLOD, Telrad, HEPOK.
- Food & Beverage (Yellow):** LACTALIS, JTI, Jami, VIVA, Stokomak, VITALIA, elittesofa, BURGER KING.
- Retail (Red):** B&H, KARES, one vip, TexMarket, atom partner.
- Real Estate (Purple):** MIKEI - INTERNACIONAL, KAM, MK, Casa Italia, Teknoxgroup, CAT.

Other companies shown include: LUKAS NAKIC, R&S, A.L.M. GRUPA, FMC, PeKo, vip, SRB, and ADRIA AIRWAYS.

INTEGRATED LOGISTICS SERVICES

100+
CLIENTS

72.000
CUSTOMS PROCEDURES
PER YEAR

150.000m²
OF WAREHOUSE SPACE

23.000+
FULL LOADS PER YEAR

10.000+
DAILY DELIVERIES

10.000+
PRODUCTS

INTERNATIONAL & NATIONAL TRANSPORT

WAREHOUSING & VAS

CUSTOMS CLEREANCE

INTERMODAL TERMINAL

INTERNATIONAL & NATIONAL TRANSPORT



MORE THAN
23 000
FTL ALL AROUND EUROPE

INTERNATIONAL TRANSPORT



ORGANIZATION
FCL & LCL



ALL KINDS
AIR CARGO
TRANSPORTATION

- PHARMACEUTICALS
- FOOD
- TEMPERATURE REGIMES
- TOBACCO PRODUCTS

NATIONAL TRANSPORT

450 DELIVERY VEHICLES



11 MARKETS



TMS SKY
TRACK GPS

**10.000
DELIVERIES
DAILY**

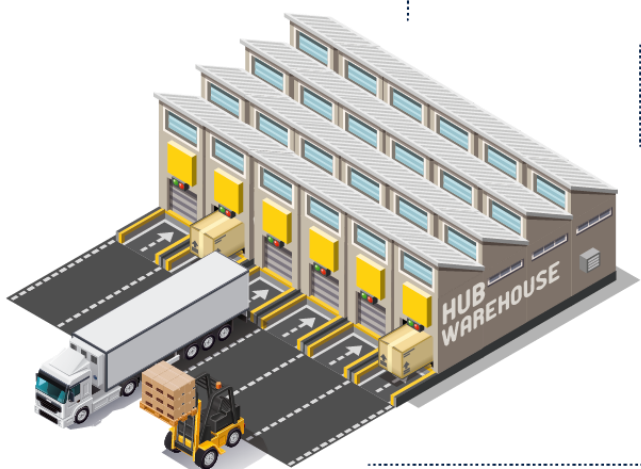
24-48h

WAREHOUSING & VALUE ADDED SERVICES (VAS)



**CUSTOMS
CLEARANCE**
20.000 m²
CUSTOMS WAREHOUSING
SPACE

**TOTAL AREA OF ALL TYPES
OF WAREHOUSES IN NELT GROUP**
150.000 m²



TEMPERATURE REGIMES OF WAREHOUSES



AMBIENT
CHILLED
FROM 0°C TO +8°C FROM 10°C TO 20°C
FROZEN
TO -25°C

TYPES OF WAREHOUSES

- CUSTOMS**
- PHARMACEUTICAL**
- FOOD**
- NON FOOD**

STATE OF THE ART STORAGE AND MATERIAL HANDLING TECHNIQUE



SAP ERP

WMS G.O.L.D STOCK



PICK BY VOICE



REPACKING

LABELING

BUNDLING

CO-PACK PRODUCTS

**SPECIFIC COMMERCIAL
PACKAGING, PROMOTIONAL
AND SPECIAL OFFER SETS**



INTERMODAL TERMINAL

- Nelt Intermodal Terminal is located in company's Distribution & Logistics Center near Belgrade.
- It is connected with all European ports and land terminals. Highways E-75 and E-70 are intersecting 6 kilometers from the terminal, while Belgrade's "Nikola Tesla" Airport is 10km away.
- Cooperation with world logistics leaders COSCO, DACHSER, CMA CGM, MAERSK.

