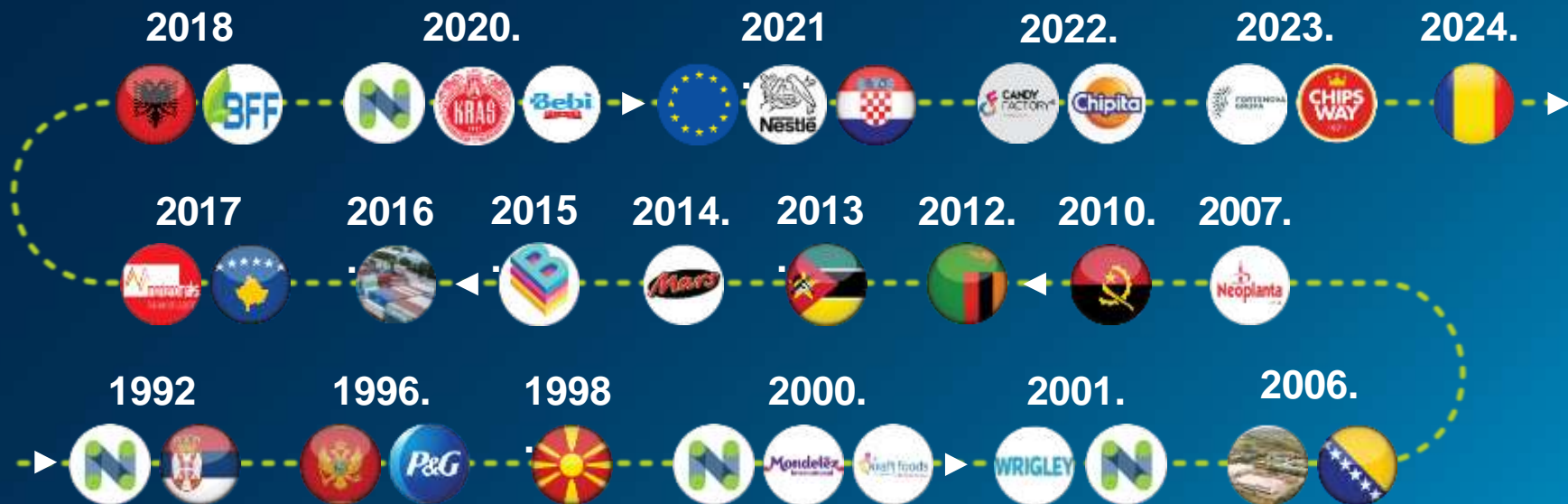


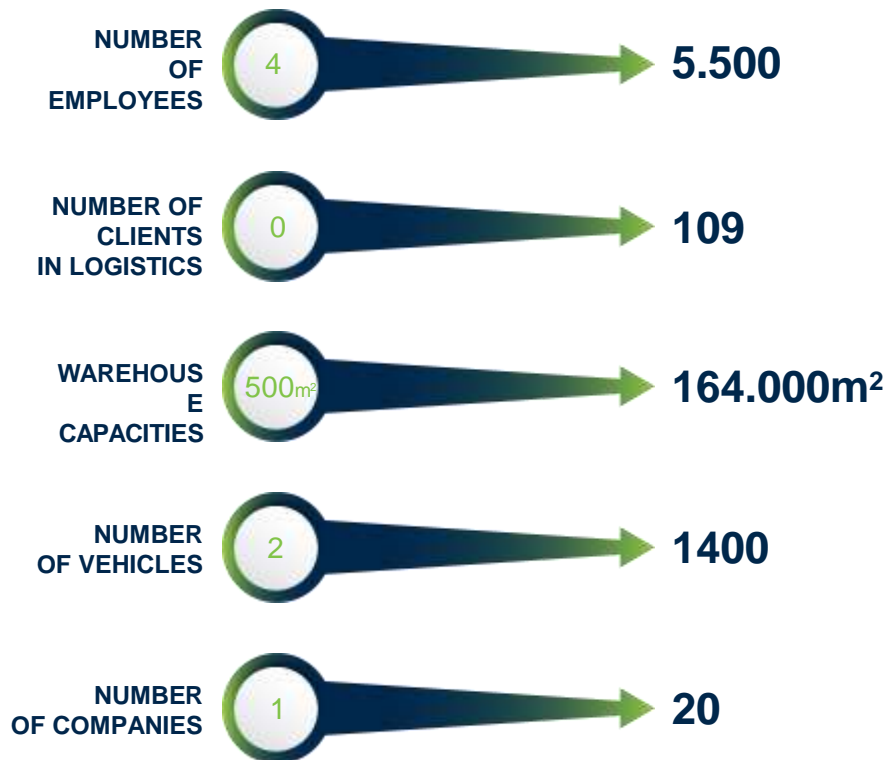
NELT GROUP

2024.

Three decades of growth



Three decades of growth



Our vision and values



„We are the NUMBER ONE company in providing complete solutions in distribution and logistics services.”



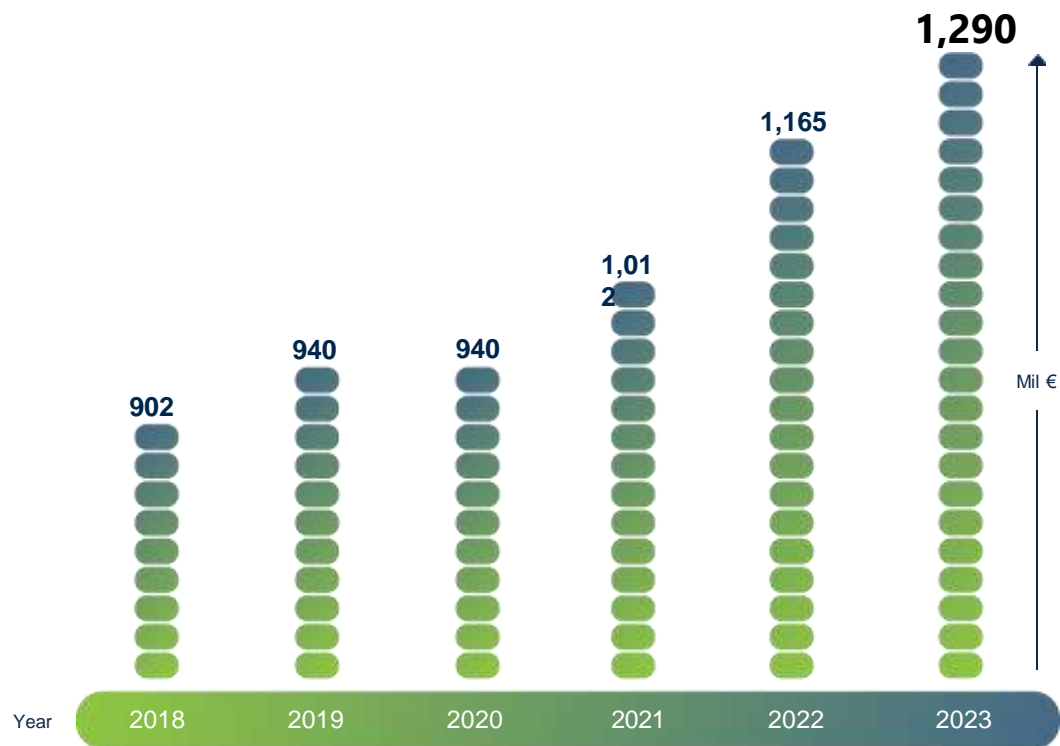
Through safe and fast delivery of high-quality products, we improve the quality of life of people in the markets of Europe and Africa in which we operate.



In our work, we rely on winning mentality, innovation, ownership, long-term perspective and caring mentality. We use modern technologies, and build partnerships with global leaders from adequate business fields.



Accelerate Growth



Our businesses



During 30 years of development, Nelt Group became a trademark for a successful business system.



Our business is based on the principles of ethical, responsible and sustainable growth and aims to contribute to the development of the local and wider community. Strategically, it relies on three pillars: distribution, logistics and Nelt brand.

DISTRIBUTION

LOGISTICS

NELT BRAND

DISTRIBUTION



HIGH QUALITY
OF SERVICE



LOCAL MARKETS
KNOWLEDGE



EXCELLENT
GEOGRAPHIC COVERAGE

OUR PORTFOLIO

TOBACCO PRODUCTS

FMCG

PHARMACEUTICAL
AND BEAUTY PRODUCTS

OUR CUSTOMERS



KIOSK
S



MODERN
TRADE



GAS
STATIONS



TRADITIONAL
TRADE



PHARMACIES

Partners in distribution

NMK AO MNE MZ ALB KS B&H ZM

FMCG



Accelerate

PHARMACEUTICALS AND BEAUTY PRODUCTS



TOBACCO PRODUCTS



NeltGroup

Our markets

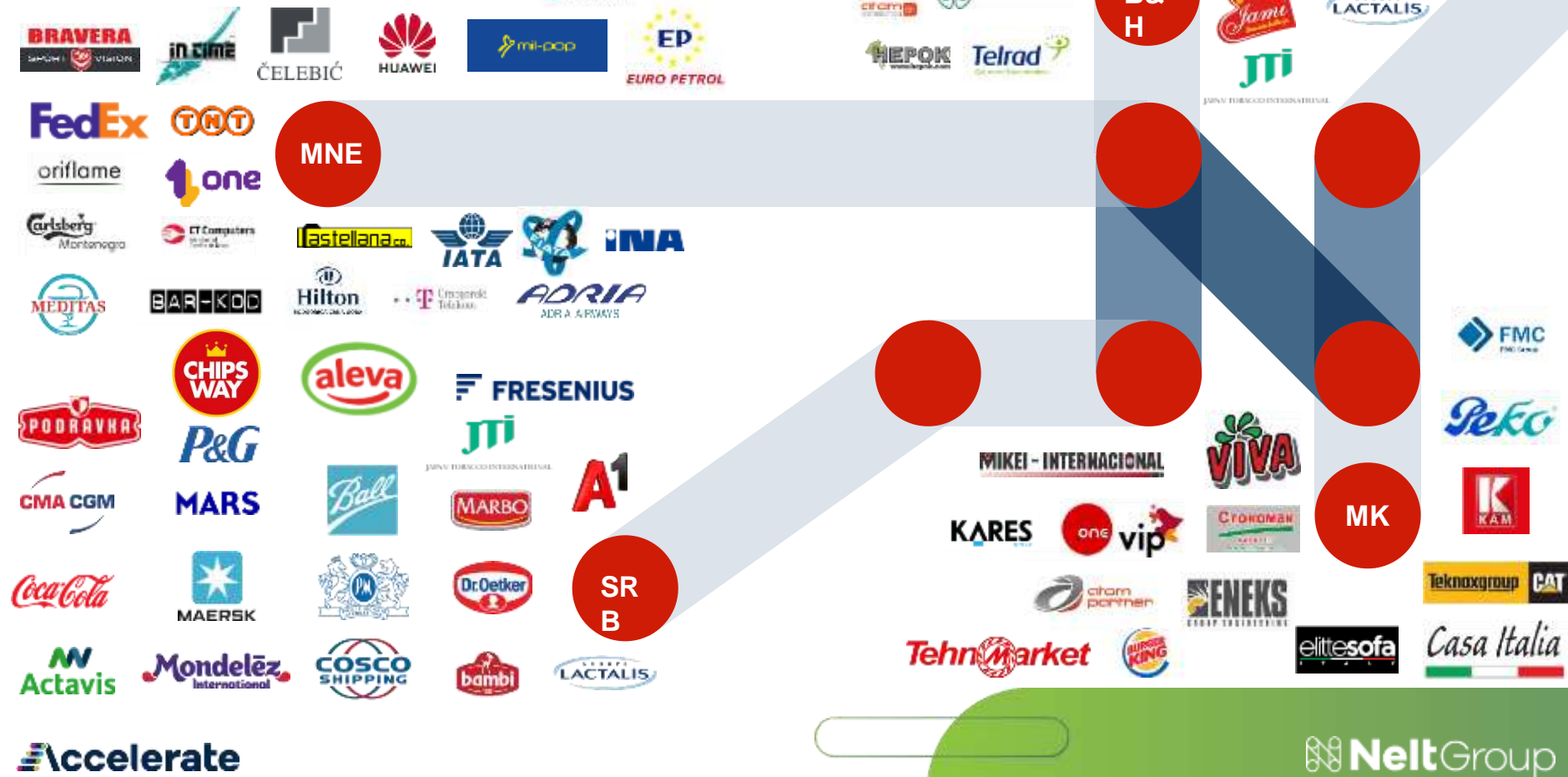


Southeast Europe &
Sub-Saharan Africa



LOGISTICS

Partners in Logistic



Partners in Logistic

100

+

CLIENTS

23.000+

FULL LOADS PER
YEAR

72.000

CUSTOM PROCEDURES
PER YEAR

10.000+

DAILY
DELIVERIES

164.000m²

STORAGE SPACES

10.000+

PRODUCTS

INTERNATIONAL & NATIONAL TRANSPORT

WAREHOUSING & VAS

CUSTOMS CLEREANCE

INTERMODAL TERMINAL

International & national transport

INTERNATIONAL TRANSPORT



NATIONAL TRANSPORT

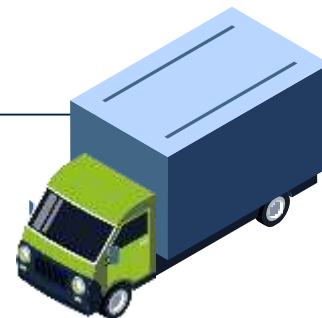
450
DELIVERY VEHICLES

11
MARKETS

TMS SKY
TRACK GSP

10.000
DELIVERIES
DAILY

24-48h



Warehousing & value-added services (VAS)



CUSTOMS CLEARANCE
20.000 M2
CUSTOMS WAREHOUSING SPACE



STATE OF THE ART STORAGE AND MATERIAL HANDLING TECHNIQUE

- SAP ERP
- WMS G.O.L.D STOCK
- PICK BY VOICE

TOTAL AREA OF ALL TYPES
OF WAREHOUSES IN NELT
GROUP

150.000 M2

TEMPERATURE REGIMES OF WAREHOUSES

- AMBIENT (from 10° to 20°)
- CHILLED (from 0° to +8°)
- FROZEN (from 0° to -25°)

TYPES OF WAREHOUSE S

- CUSTOMS
- PHARMACEUTICAL
- FOOD
- NON-FOOD



- REPACKING
 - LABELING
 - BUNDLING
 - CO-PACK PRODUCTS
- Specific commercial packaging, promotional and special offer sets

Intermodal terminal



Located in company's Distribution & Logistics Center near Belgrade.



30.000 m²

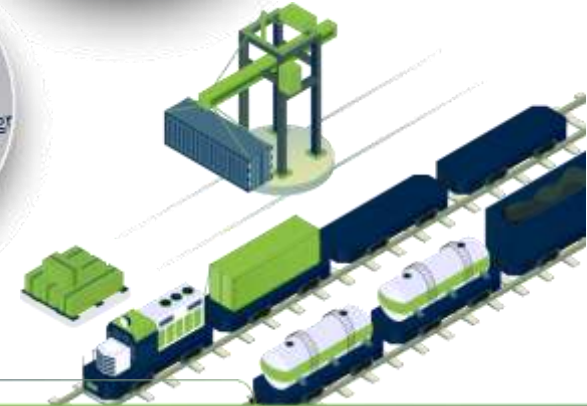


Connected with all European ports and land terminals. Highways E-75 and E-70 are intersecting 6 kilometers from the terminal, while Belgrade's "Nikola Tesla" Airport is 10km away.



Cooperation with world logistics leaders COSCO, DACHSER, CMA CGM, MAERSK.

[Nelt - Logistics Hub & Dry Port of Western Balkans - YouTube](#)



NELT BRANDS



- BFF products are currently present in 27 markets in Central and Eastern Europe, Central Asia and Africa
- Focus on new markets and further expansion

HIGH-QUALITY FOOD PRODUCTS

- Big production capacity (22.000 t/annually)
- Newest technological equipment
- Controlled production process
- Clean room panels
- Environmentally friendly
- Innovative packaging
- High quality raw materials



High-quality, fast growing baby food brand with **25% vol market** share in domicile market



Refreshing, healthy and nutritionally balanced snacks for the whole family

13.500m²

FACTORY AND ASSOCIATED
OFFICE SPACE

OPENED IN
OCT 2018

34M EUR

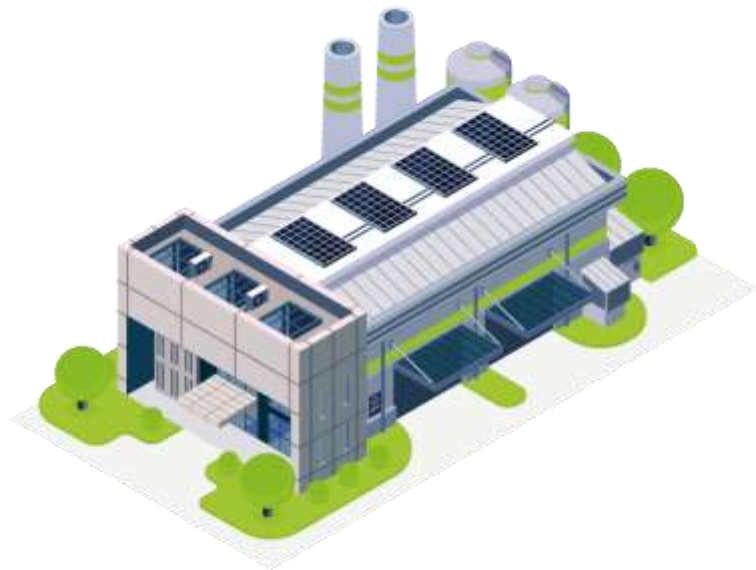
GREENFIELD INVESTMENT

200+ EMPLOYEES

60% IN PRODUCTION
GREENFIELD INVESTMENT

STANDARDS

- | | |
|----------|---------|
| ISO 9001 | HALAL |
| HACCP | ORGANIC |
| FSSC | VEGAN |



- Strategic focus on Serbia and surrounding markets of Bosnia and Herzegovina, Montenegro and North Macedonia.
- The presence in the markets of Slovenia, Sweden, Russia, Canada, USA, Angola, Kenya, Croatia

VOLUME LEADER ON THE SERBIAN MARKET

- Total market (% share) – 12,3%
- Leader in Hams - 20,3% vol. & 20,7% val.
- Strong brand equity based on quality



35.500m²

FACTORY AND ASSOCIATED
OFFICE SPACE

66M+ EUR

NET SALES IN
2022

33M EUR

INVESTED IN RECONSTRUCTION
& MODERNIZATION OF THE
PRODUCTION FACILITY

550+ EMPLOYEES

60% IN PRODUCTION

STANDARDS

ISO 9001	HACCP
ISO 14001	FSSC
ISO 45001	





- CHIPS WAY products are currently present in 8+ markets.
- PARTNER BRANDS : Serbia (Deleze, Merkator, Metro, Aman, Univer, Gomeks , Gasprom) , BiH (Konzum, Robot, Đurić, Frukta, Sara brod), Montenegro (Merkator), Macedonia and Bulgaria (Kam), Greece (Sklavenitis, Market In, GSGB), Croatia(Plodine)
- Focus on new markets and further expansion

HIGH-QUALITY FOOD PRODUCTS

- Big production capacity (4000t/annually)
- Total market (% share) – 20%
- Newest technological equipment
- Controlled production process
- High quality raw materials

OUR BRANDS



gricko

38.120m²
FACTORY AND ASSOCIATED
OFFICE SPACE

1971
OPENED IN

179
EMPLOYEES

STANDARDS
HALAL
IFS Food v7

9M EUR



INVESTED IN RECONSTRUCTION & MODERNIZATION OF THE PRODUCTION FACILITY



- BFF products are currently present in 27 markets in Central and Eastern Europe, Central Asia and Africa
- Focus on new markets and further expansion



NEW MARKETS – Entry into three markets: Zambia, Mozambique and Sao Tome

PROVINCES – Consolidated partnerships in 6 provinces

NEW PRODUCTS – Lollipops 15g, OKO school, non-chewing lollipops

TOTAL INVESTMENT
- 20 mil €



- Banim is present in 14 markets - Serbia, Montenegro, North Macedonia, Bosnia & Herzegovina, Croatia, Germany, Austria, Bulgaria, Romania, Albania, Czech Republic, Slovenia, Switzerland, Netherlands.

INTEGRATED PRODUCTION SYSTEM

Completely integrated production system enables us continuous flow that delivers maximum efficiency and effectiveness.

- Project management
- Plastic processing
- Large format printing
- Finalizing & packaging
- Assembly

OUTDOOR BRANDING

- WINDOW GRAPHICS
- 3D SIGNS
- BILLBOARDS
- WALL GRAPHICS

INDOOR BRANDING

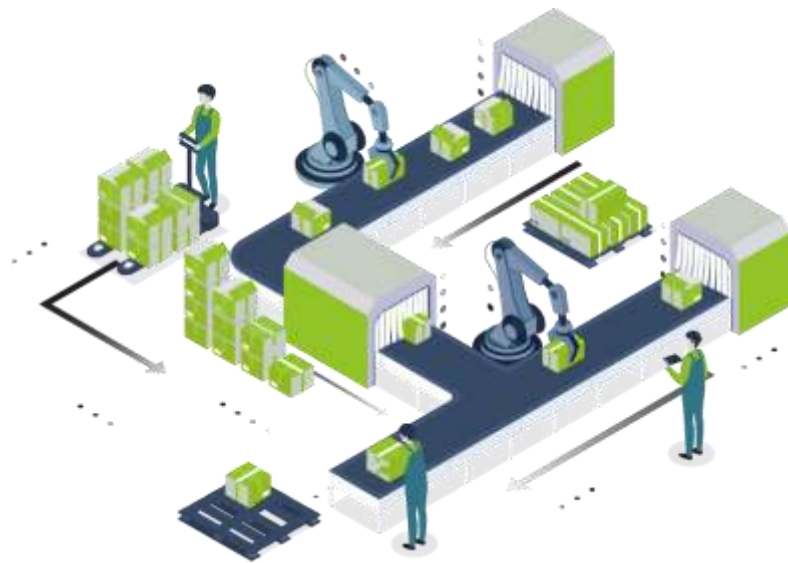
- WALL GRAPHICS
- LABELING AND DECORATION

VEHICLE BRANDING

- PASSENGER VEHICLES
- DELIVERY VEHICLES
- TRUCKS

POSM

- WOBBLERS, HANGERS
- DISPLAYS





- Čenej Agrar has been engaged in agricultural activity for more than a century.
- It is located near Novi Sad, between Čenej and Sirig.
- Farming is its primary activity.

840 HA OF OWNED LAND

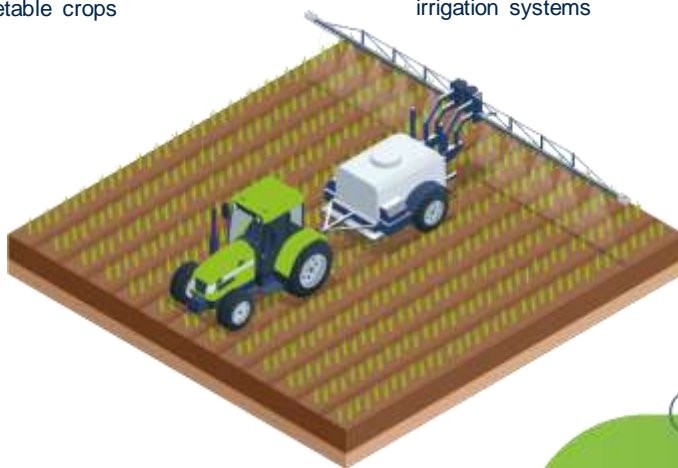
- 820 ha of agricultural land
- The soil is first class, high quality, optimal for the production of most field and vegetable crops

IRRIGATION SYSTEM

- 70% of arable land is irrigated:
- 62% with self-propelled rain guns (typhoon)
- 38% with center pivot irrigation systems

FACILITIES

- Administrative building (1,500m² on three levels)
- Warehouse (1.000m² in base)
- Small warehouse
- Hangar (4 x 400m²)
- Arched hangar (700m²)
- Service workshop
- Canopy (500m²)
- Rest area for seasonal workers (800m²)
- Orchard (3.500m²)



CLOSE TO MAJOR TRANSPORT ROUTES

- The E-75 / A1 highway connects Western Europe with Greece and Turkey
- State road 100 connects Novi Sad and Subotica, via Sirig and Srbobran

THANK YOU